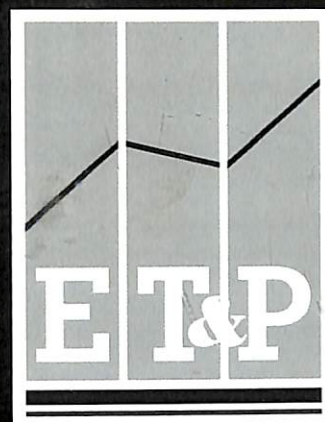


ENTREPRENEURSHIP THEORY AND PRACTICE



Contents



Editorial

- Crafting High-Impact Entrepreneurial Orientation Research: Some Suggested Guidelines 3
Jeffrey G. Covin and William J. Wales

Articles

- Network Disadvantaged Entrepreneurs: Density, Hierarchy, and Success in China and the West 19
Ronald S. Burt
- Institutions and Entrepreneurship Quality 51
Farzana Chowdhury, David B. Audretsch, and Maksim Belitski
- Social Impact Measurement: Current Approaches and Future Directions for Social Entrepreneurship Research 82
Hans Rawhouser, Michael Cummings, and Scott L. Newbert
- Don't Pitch Like a Girl!: How Gender Stereotypes Influence Investor Decisions 116
Lakshmi Balachandra, Tony Briggs, Kim Eddleston, and Candida Brush
- Images of Entrepreneurship: Exploring Root Metaphors and Expanding Upon Them 138
Erik Lundmark, Anna Krzeminska, and Dean A. Shepherd
- Opening the Black Box of Effectuation Processes: Characteristics and Dominant Types 171
Yi Jiang and Charles-Clemens Rilling





Contents

Special Issue: Theories of Family Enterprise

Guest Editors: James J. Chrisman, Jess H. Chua, Lloyd P. Steier, and Thomas M. Zellweger

Guest Editor Introduction

Social Structures, Social Relationships, and Family Firms 207
Thomas M. Zellweger, James J. Chrisman, Jess H. Chua, and Lloyd P. Steier

Refereed Articles & Commentaries

Perceived Parental Behaviors and Next-Generation Engagement in Family Firms: A Social Cognitive Perspective 224
Patrick Raymond James M. Garcia, Pramodita Sharma, Alfredo De Massis, Mike Wright, and Louise Scholes

Commentary: Family Routines and Next-Generation Engagement in Family Firms 244
Trish Reay

Bounded Rationality and Bounded Reliability: A Study of Nonfamily Managers' Entrepreneurial Behavior in Family Firms 251
Josip Kotlar and Philipp Sieger

Commentary: Micro-Foundations of Corporate Entrepreneurship in Family Firms: An Institution-Based Perspective 274
Sohrab Soleimanof, Kulraj Singh, and Daniel T. Holt

When Do Women Make a Better Table? Examining the Influence of Women Directors on Family Firm's Corporate Social Performance 282
Cristina Cruz, Rachida Justo, Martin Larrazza-Kintana, and Lucia Garcés-Galdeano

Congruence in Exchange: The Influence of Supervisors on Employee Performance in Family Firms 302
Benjamin D. McLarty, James M. Vardaman, and Tim Barnett

Commentary: Hierarchical Dyadic Congruence in Family Firms: The Interplay of Supervisor and Supervisee Socioemotional Wealth Importance and Familial Status 322
Giovanna Campopiano and Emanuela Rondi

Family Firms in the Ownership Network: Clustering, Bridging, and Embeddedness 330
Dalhia Mani and Rodolphe Durand

Commentary: Social Tie Heterogeneity and Firms' Networking Strategy 352
Josh Wei-Jun Hsueh and Manuel Gomez-Solorzano

Roots to Grow: Family Firms and Local Embeddedness in Rural and Urban Contexts 360
Massimo Baù, Francesco Chirico, Daniel Pittino, Mikaela Backman, and Johan Klaesson

Risky Decisions and the Family Firm Bias: An Experimental Study Based on Prospect Theory 386
Maximilian Lude and Reinhard Prügl

Commentary: Cognitive Antecedents of Family Business Bias in Investment Decisions: A Commentary on "Risky Decisions and the Family Firm Bias: An Experimental Study based on Prospect Theory" 409
Hanqing "Chewy" Fang, Keng L. Siau, Esra Memili, and Junsheng Dou



Contents

Editorial

- Conquering Relevance: Entrepreneurship Research's Grand Challenge 419
Johan Wiklund, Mike Wright, and Shaker A. Zahra

Articles

- The Enigma of the Family Successor–Firm Performance Relationship:
 A Methodological Reflection and Reconciliation Attempt 437
Jan-Philipp Ahrens, Andrea Calabrò, Jolien Huybrechts, and Michael Woywode
- What's Love Got to Do With It? Team Entrepreneurial Passion and Performance
 in New Venture Teams 475
Susana C. Santos and Melissa S. Cardon
- The Direct and Indirect Impact of Gender Diversity in New Venture Teams on
 Innovation Performance 505
Ye Dai, Gukdo Byun, and Fangsheng Ding
- Small Business Orientation: A Construct Proposal 529
Rodney C. Runyan and Jeff G. Covin
- Institutionalizing Women's Enterprise Policy: A legitimacy-based Perspective 553
Norin Arshed, Dominic Chalmers, and Russell Matthews
- Rest, Zest and My Innovative Best: Sleep and Mood as Drivers of Entrepreneurs'
 Innovative Behavior 582
Amanda J. Williamson, Martina Battisti, Michael Leatherbee, and J. Jeffrey Gish
- Research Notes**
- The Role of Governmental Venture Capital in the Venture Capital Ecosystem:
 An Organizational Ecology Perspective 611
Fabio Bertoni, Massimo G. Colombo, and Anita Quas
- The Effect of Transgenerational Control Intention on Family-Firm Performance:
 It Depends Who Pursues It 629
Christian Hoffmann, Peter Jaskiewicz, Torsten Wulf, and James G. Combs

Madhum
 17.07.2019

Contents

Articles

- Who Goes Freelance? The Determinants of Self-Employment for Artists 651
Joanna Woronkiewicz, and Douglas S. Noonan
- Do Corporate Investors Affect Entrepreneurs' IP Portfolio? Entrepreneurial Finance and Intellectual Property in New Firms 673
Ikenna Uzuegbunam, Brandon Ofem, and Satish Nambisan
- Relocation to Get Venture Capital: A Resource Dependence Perspective 697
Sofie De Prijcker, Sophie Manigart, Veroniek Collewaert, and Tom Vanacker
- Necessity or Opportunity? The Effects of State Fragility and Economic Development on Entrepreneurial Efforts 725
José Ernesto Amorós, Luciano Ciravegna, Vesna Mandakovic, and Pekka Stenholm
- Entrepreneurial Orientation Rhetoric in Franchise Organizations: The Impact of National Culture 751
Anna Watson, Olufunmilola (Lola) Dada, Owen Wright, and Rozenn Perrigot
- How Angel Know-How Shapes Ownership Sharing in Stage-Based Contracts 773
S. Sinan Erzurumlu, Nitin Joglekar, Moren Lévesque, and Fehmi Tarrisever
- Barbarians at the Gate of the Middle Kingdom: The International Mobility of Financial Contracting and Governance 802
Victor Zitian Chen, and Sunny Li Sun

Madhu
23-09-2019

Contents

Editorial

- A New Methodological Frontier in Entrepreneurship Research: Big Data Studies 843
Andreas Schwab and Zhu Zhang

Articles

- Social Structure of Regional Entrepreneurship: The Impacts of the Collective Action of Incumbents on De Novo Entrants 855
Liang Wang and Justin Tan
- How Context Shapes Entrepreneurial Self-Efficacy as a Driver of Entrepreneurial Intentions: A Multi-level Approach 880
Jana Schmutzler, Veneta Andonova, and Luis Diaz-Serrano
- Family Firm Brands, Perceptions of Doing Good, and Consumer Happiness 921
Margarete Schellong, Nils D. Kraiczy, Lucia Malär, and Andreas Hack
- Foreign Business Activities, Foreignness of the VC Syndicate, and IPO Value 947
Salim Chahine, Samer Saade, and Marc Goergen
- Founder Matters! Serial Entrepreneurs and Venture Capital Syndicate Formation 974
Lei Zhang
- Regulation, New Venture Creation, and Resource-Advantage Theory: An Analysis of the U.S. Brewing Industry 999
Wesley M. Friske and Miles A. Zachary
- How Home-Peers Affect the Export Market Exit of Small Firms: Evidence from Canadian Exporters 1018
Sui Sui, Matthias Baum, and Shavin Malhotra



Contents

Editorial

- Stewardship Theory: Realism, Relevance, and Family Firm Governance 1051
James J. Chrisman

Articles

- How Do Labor Market Institutions Influence the Preference to Work in Family Firms?
 A Multilevel Analysis Across 40 Countries 1067
Jörn H. Block, Christian O. Fisch, James Lau, Martin Obschonka, and André Presse
- Volunteer Retention in Prosocial Venturing: The Role of Emotional Connectivity 1094
Steffen Farny, Ewald Kibler, Solange Hai, and Paolo Landoni
- Who Fills Institutional Voids? Entrepreneurs' Utilization of Political and Family Ties
 in Emerging Markets 1124
Jianhua Ge, Michael Carney, and Franz Kellermanns
- National Business Regulations and City Entrepreneurship in Europe: A Multilevel
 Nested Analysis 1148
David B. Audretsch, Maksim Belitski, and Sameeksha Desai
- Bringing It All Back Home: Corporate Venturing and Renewal Through Spin-Ins 1166
Richard A. Hunt, David M. Townsend, Elham Asgari, and Daniel A. Lerner
- African Business Groups: How Does Group Affiliation Improve SMEs' Export Intensity? 1194
Mahdi Tajeddin, and Michael Carney
- Financier Search and Boundaries of the Angel and VC Markets 1223
Gurupdes Pandher
- Local Banking Development and the Use of Debt Financing by New Firms 1250
Marc Deloof, Maurizio La Rocca, and Tom Vanacker

